

California Medical Provider Network



A Validation Study

In 2004, California Senate Bill 899 brought about sweeping reforms designed to significantly reduce workers' compensation costs in the state. One component of this reform package allowed California workers' compensation payors and employers to adopt Medical Provider Networks (MPNs).

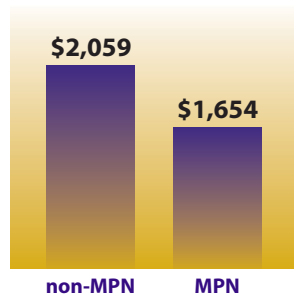
Coventry Workers' Comp Services ("Coventry"), formerly First Health and Concentra Managed Care, worked collaboratively with their customers in 2004 and 2005 to develop comprehensive MPNs throughout the state of California to meet the needs of injured workers.

Coventry Workers' Comp Services is pleased to report the results of a validation study of outcomes achieved through its Medical Provider Network (MPN) strategy in California. The study included approximately 67,000 claims opened and closed between April of 2005 and July of 2007.

Results

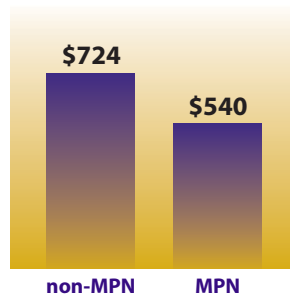
Average Paid

The total cost per claim was 25% higher for non-MPN claims



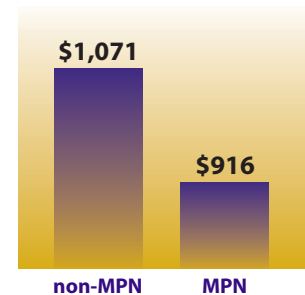
Indemnity Paid

Indemnity costs for non-MPN claims were 34% higher



Medical Paid

Medical cost per claim was 17% higher for non-MPN providers



Summary

Coventry's MPN is uniquely positioned to help our clients solve their specific business challenges in workers' compensation. Our knowledge, expertise, and leading-edge technology distinguishes our approach to providing MPN services to our clients in California.

To discuss how Coventry's MPN strategy can produce positive financial results for your organization, contact your account management or sales representative or call 1.800.790.8662.

Need More Information? Please contact us at:

Call: 800.790.8662 • e-mail: wcservices_information@cvty.com • www.coventrywcs.com

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